



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 21(2021)

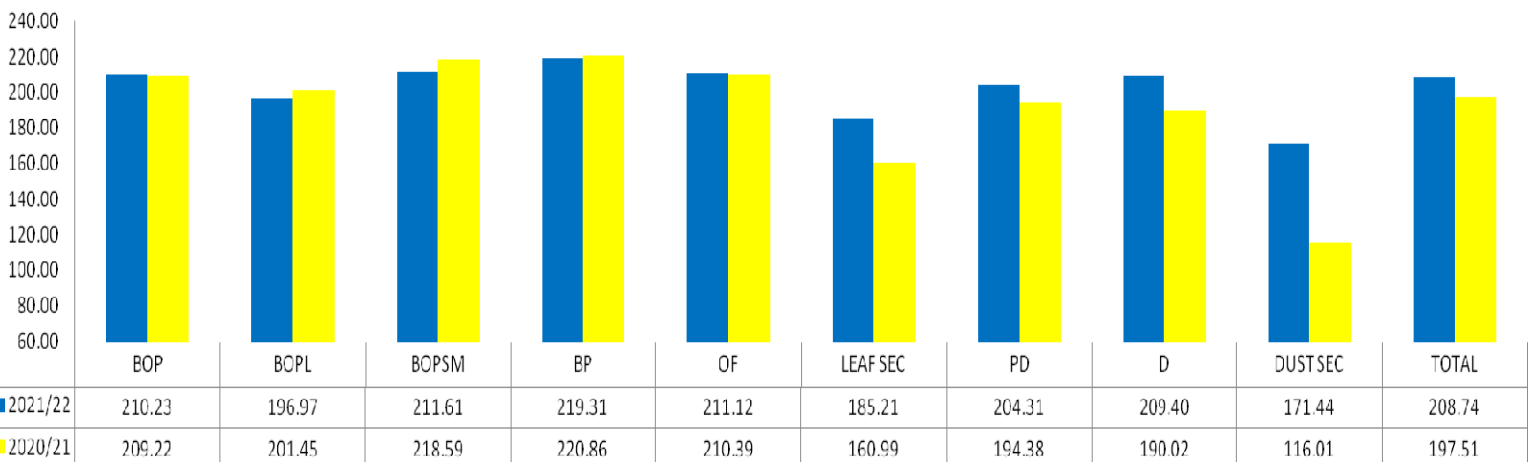
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Improved liquoring teas were firm to dearer following competition. * Mediums and plainers were barely steady. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Teas showing improvement were steady to occasionally dearer with competition. * Remainder were barely steady and tended easier. * Browner sorts got discounted and witnessed withdrawals.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * TCPL : Active. * HUL : Active. * WI : Active on liquoring sorts. * Internals : Fair support. 	<ul style="list-style-type: none"> * TCPL : Active. * HUL : Active. * WI : Active on liquoring sorts. * Internals : Fair support.

AUCTION AVERAGES									
	2021/22			2020/21			UPTO Sale 21		
	Sale 21	Sale 20	+/-	Sale 21	Sale 20	+/-	2021/22	2020/21	2019/20
LEAF	228.26	222.06	6.20	200.79	224.37	-23.58	211.24	207.72	142.65
DUST	211.10	209.15	1.95	183.41	198.79	-15.38	201.99	175.94	141.17
TOTAL	223.05	217.91	5.14	195.68	216.92	-21.23	208.74	197.51	142.18

GTAC AUCTION AVERAGES									
SALE	14	15	16	17	18	19	20	21	
LEAF	2021/22	232.78	0.00	199.67	200.82	205.91	215.15	222.06	228.26
	2020/21	220.73	185.70	0.00	0.00	0.00	0.00	224.37	200.79
DUST	2021/22	224.72	0.00	197.18	189.24	199.21	202.22	209.15	211.10
	2020/21	208.01	121.34	0.00	0.00	0.00	0.00	198.79	183.41
TOTAL	2021/22	231.09	0.00	199.06	198.07	204.11	211.54	217.91	223.05
	2020/21	217.09	151.40	0.00	0.00	0.00	0.00	216.92	195.68

GTAC Grade Wise Averages Upto Sale 21

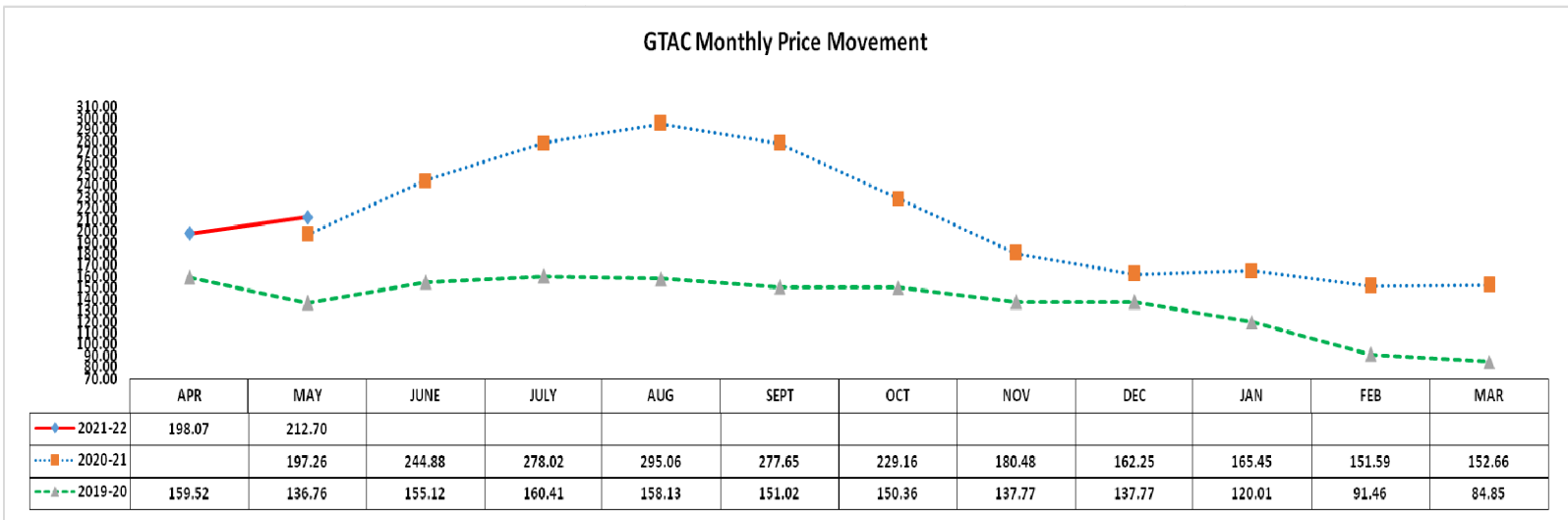


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	820258.0	600068.2	236.46	27%	1215981.2	985702.9	227.08	19%	8726819.2	6626148.6	214.30	24%
FANNINGS	258737.8	181442.5	222.41	30%	332588.5	278910.6	221.13	16%	2430858.0	1890933.3	211.12	22%
LEAF SEC.	119316.7	97435.8	188.71	18%	152069.8	116664.0	181.92	23%	815254.4	669954.3	181.30	18%
LEAF TOTAL	1198312.5	878946.5	228.26	27%	1700639.5	1381277.5	222.06	19%	11972931.6	9187036.2	211.24	23%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	480651.7	306148.3	219.83	36%	755049.1	552266.1	216.07	27%	4398405.0	2935619.1	206.89	33%
DUST SEC.	117728.0	76906.5	176.36	35%	166169.4	101893.3	171.66	39%	765961.3	471342.5	171.44	38%
DUST TOTAL	598379.7	383054.8	211.10	36%	921218.5	654159.4	209.15	29%	5164366.3	3406961.60	201.99	34%
TOTAL	1796692.2	1262001.3	223.05	30%	2621858.0	2035436.9	217.91	22%	17137297.9	12593997.80	208.74	27%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	1198312.5	878946.5	228.26	27%	1700639.5	1381277.5	222.06	19%	11972931.6	9187036.2	211.24	23%
2020/21	2035390.5	1605142.7	200.79	21%	1070871.7	933493.8	224.37	13%	3434807.2	2822336.5	207.72	18%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	598379.7	383054.8	211.10	36%	921218.5	654159.4	209.15	29%	5164366.3	3406961.6	201.99	34%
2020/21	820691.1	123222.3	183.41	85%	496203.0	383737.4	198.79	23%	1629522.1	1335764.9	192.19	18%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	1796692.2	1262001.3	223.05	30%	2621858.0	2035436.9	217.91	22%	17137297.9	12593997.8	208.74	27%
2020/21	2856081.6	1728365.0	199.55	39%	1567074.7	1317231.2	216.92	16%	5064329.3	4158101.4	202.73	18%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2021/22		UP TO Sale 21			2021/22		UP TO Sale 21		
	Sale 21	Sale 20	2021/22	2020/21	2019/20	Sale 21	Sale 20	2021/22	2020/21	2019/20
BELOW 100	0.00	0.00	0.00	2.13	2.20	0.00	0.00	0.06	17.80	3.09
BETWEEN 100.00-119.99	0.00	0.00	0.05	5.50	23.03	0.00	0.00	0.12	8.59	17.15
BETWEEN 120.00-139.99	0.09	0.03	0.41	8.49	31.55	0.52	0.00	0.29	6.44	36.22
BETWEEN 140.00-159.99	1.80	2.32	3.86	8.89	17.43	6.13	6.39	6.74	6.16	16.81
BETWEEN 160.00-179.99	11.31	12.62	20.03	8.06	10.57	20.15	15.44	27.39	8.64	14.26
BETWEEN 180.00-199.99	14.89	19.96	22.84	8.00	6.16	20.99	31.75	22.21	8.09	6.95
BETWEEN 200.00-219.99	23.17	21.70	19.46	11.74	4.60	14.62	13.04	14.18	11.76	3.48
BETWEEN 220.00-239.99	20.14	16.95	12.27	11.44	2.52	11.89	7.63	9.70	10.03	1.62
BETWEEN 240.00-259.99	10.61	8.03	6.57	12.75	1.11	10.05	11.50	7.99	11.01	0.34
BETWEEN 260.00-279.99	4.01	5.91	4.80	10.89	0.43	5.77	5.16	4.57	6.40	0.08
BETWEEN 280.00-299.99	2.05	3.21	3.53	7.58	0.19	4.03	3.29	3.19	4.24	0.00
300 AND ABOVE	11.94	9.26	6.18	4.54	0.20	5.85	5.81	3.56	0.84	0.00

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
22	15929	6304	22233	19091	7092	26183	-3162	-788	-3950
23	20379	9000	29379	18847	8621	27468	1532	379	1911
24	28666	12469	41135	23987	9354	33341	4679	3115	7794
TOTAL	64974	27773	92747	61925	25067	86992	3049	2706	5755



* Please note May 2021-22 Price is calculated on Sale 18,19,20,21 Only

GTAC BUYING (ALL TEAS) FOR THE Sale 21

	CTC LEAF			DUST			TOTAL				
	Sale 21										
OFFER	11,98,312.5 Kgs			5,98,379.7 Kgs			17,96,692.2 Kgs				
SOLD	8,75,695.0 Kgs			3,81,726.4 Kgs			12,57,421.4 Kgs				
SOLD %	73%			64%			70%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	1,25,045.1	212.31	14%	TCPL	62,709.1	189.75	16%	TCPL	1,87,754.2	204.78	15%
HUL	1,23,815.8	240.95	14%	HUL	52,416.6	264.08	14%	HUL	1,76,232.4	247.83	14%
W.India	2,09,431.2	249.66	24%	W.India	96,551.3	210.23	25%	W.India	3,05,982.5	237.22	24%
Wl.Pack	46,854.3	223.25	5%	Wl.Pack	56,736.4	211.13	15%	Wl.Pack	1,03,590.7	216.61	8%
N.India	1,75,303.3	208.73	20%	N.India	41,213.4	200.33	11%	N.India	2,16,516.7	207.13	17%
Nl.Pack	45,319.7	212.40	5%	Nl.Pack	20,302.0	210.78	5%	Nl.Pack	65,621.7	211.90	5%
Packeteers	68,108.3	249.45	8%	Packeteers			0%	Packeteers	68,108.3	249.45	5%
C.India	8,805.1	277.72	1%	C.India	27,779.3	187.59	7%	C.India	36,584.4	209.28	3%
Exports	3,166.3	381.94	0%	Exports	11,363.6	191.18	3%	Exports	14,529.9	232.75	1%
Local	66,459.2	209.35	8%	Local	5,154.2	215.37	1%	Local	71,613.4	209.78	6%
S.India	-	-	0%	S.India	-	-	0%	S.India	-	-	0%
Others	3,386.7	214.72	0%	Others	7,500.5	242.01	2%	Others	10,887.2	233.52	1%
TOTAL	8,75,695.0	229.11		TOTAL	3,81,726.4	211.83		TOTAL	12,57,421.4	223.86	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 21(CTTA SALE 20)

MARK	2021-22			2020-21		
	RANK	KGS	AVG	RANK	KGS	AVG
HAJUA	1	16,755	364.07			
Duflating	2	7,559	348.10	14	4,293	281.72
Halmary	3	46,567	344.45	2	14,989	327.67
DOOMURDULLUNG	4	39,233	342.02			
Sotai	5	7,239	330.76	1	609	335.56
Mohokutie	6	6,748	329.38			
Gatoonga	7	23,463	326.98			
KHOOMTAIE	8	34,123	324.49			
Silonibari	9	26,217	323.59	87	10,638	236.35
Gelakey	10	16,520	316.41			
Borsapori	11	25,941	315.06			
Banamalie	12	6,278	313.56	38	3,213	262.55
Kharikatia	13	32,858	312.88	89	15,638	235.00
DUBBA	14	10,542	312.77			
Mokrung	15	9,712	312.18			
AMGOORIE	16	59,474	311.77	3	6,617	313.53
Doomni	17	59,321	310.08	6	7,270	300.30
Hirajuli	18	24,867	309.70	9	17,801	289.40
Rungliting	19	10,985	306.43			
Deha	20	27,406	305.75			
Deckiajuli	21	56,315	305.32	5	8,317	302.72
KAMARBUND	22	7,307	302.05	44	1,040	258.91
KOOMTAI(B)	23	28,791	300.06			
Borbam	24	64,330	298.84	71	7,567	243.02
Salkathoni	25	41,425	298.54			

* Above 5,000 Kgs